

# YOUR CLUSTER .. ANYWHERE .. NO LIMITATIONS

# **OPENSHIFT OPERATIONAL MANAGED SERVICES**

#### **OVERVIEW**

You are delivering amazing experiences to your customers. Your results matter. Whether you are new, experienced or mature in your OpenShift Container Platform operational efficiency, you require reliability, stability, controlled innovation and efficient use of budget. You don't settle for limitations, restrictions and lack of control in your daily decisions. Why would you settle for that when choosing your OpenShift Operational Managed Service?

Regardless of how complex or standard your OpenShift Container Platform environments are there are challenges you are managing which include: **skills**, **headcount, cost, time, upgrades, patches, techniques, governance, performance, processes, scalability, continuous innovation, cloud** and many more. When you add critical workloads and the need for 24/7/365 reliability, the challenge can become overwhelming. Especially when ultimately you and your team are responsible for delivering reliability, stability and innovation, at an ever-decreasing budget for a technology that is changing in less than 90-day increments.

Many organizations don't forsee the challenges associated with new technology and so planning becomes an unknown risk. Crossvale will reduce this risk from day zero by delivering an extension to your team with the knowledge you will need to be successful.

Often the question for every OpenShift operations manager is ..

"How do I solve these challenges in a way I can trust the outcomes in a cost effective manner?"



Predicting how much and how often you will require availability of the container platform can also be a huge juggling act as your business **applications peak and trough**. It's not only staffing fluctuation but also **environment expansion** and **contraction** that adds to these challenges.

#### SOLUTION HIGHLIGHTS

- Any Environment
- Addresses all 12 challenges facing operations teams
- Operational excellence
- Full lifecycle expertise

OPENSHIFT

**IS IN OUR DNA** 

#### SOLUTION

The solution is partnering with Crossvale, the ONLY Complete **OpenShift Operational Managed** Service Provider.

Your OpenShift environment is operated by Crossvale, with resources dedicated to you, like an extension of your operations team. Whether in the cloud, on-prem, hybrid or multi-cloud Crossvale Complete the Operational Managed Service team will govern, monitor, patch, secure, upgrade, scale, advise, fix, monitor, report and provide proactive maintenance in your environments using proprietary, and proven techniques, tools and processes. Leaving you to focus on ensuring your IT is providing the results your customers want.

Crossvale Complete Operational Managed Service is available with your choice of support window from 9x5 to 24/7/365 with simple cost-effective pricing based on your consumption needs that will allow you to effectively use your budget to ensure results your stakeholders demand.

#### SUPPORT PLANS AVAILABLE

Business Hours (9×5)

Extended Business Hours (18×5)

Weekend Business Hours (Add Weekends)

24x7x365 Always ON

### 2. CYBERSECURITY

#### **1 WORKLOAD**

Immediate and permanent offload of work tasks you and your team are responsible for on DAY 1.

#### **12. CAREER** GROWTH

We don't take credit for the work we do, our exceptional Complete Operational Managed Service will give you the information you need to proactively be ahead of the demands your stakeholders will place on you, your informed decisions, your credit for success.

#### **11. PROJECT** MANAGEMENT

You will have your own OpenShift technical lead assigned to your account, think of this person as your Technical Account Manager, they are responsible for the smooth operation of your technical solutions.

#### **10. AUTOMATION**

We are an automation-first provider, we bring proprietary automation with us and it is our goal to design custom automation to completely rebuild your ecosystem in minutes.

#### **3. SKILLS GAPS**

We are responsible for maintaining the skill of your Complete Operational Managed Service Team. Improve staff and knowledge retention.

9. ANALYTICS AND DATA

Advise on architecture

and tools to help you get

more from your clusters,

understand options you

we support a best of breed

approach to make sure you

may not know are available.

Our interaction with many

clusters globally gives us a

unique perspective to solve

MANAGEMENT

your problems.

#### **4. DIGITAL TRANSFORMATION**

Customer Experience is paramount in a digital transformation, our team proactively and reactively (through your ticketing system) supports your internal and external customer's needs.

## **CROSSVALE IS THE ONLY COMPLETE OPENSHIFT OPERATIONAL MANAGED SERVICE**

8. LEADERSHIP SUPPORT

Reporting, advising, planning and performance tuning are all part of the service you get, we partner with you to find innovative ways to cut your cost. Ask us about our Cloud Balancer service that can save you up to 80% of your cloud cost.

### Experts on your side monitoring, patching and advising up to 24x7x365 to protect against anomalies inside and outside your organization.

We have the ONLY OpenShift Operational Managed Service that addresses all 12 issues IT Professionals are challenged with today.

#### **5. CLOUD COMPUTING**

Do not get locked in to any one Cloud. We manage your clusters anywhere and anytime and help deliver the best ROI.

#### 6. HIRING

We are responsible for providing the expert staff to maintain the quality of YOUR clusters, you are left to focus on staffing for your business

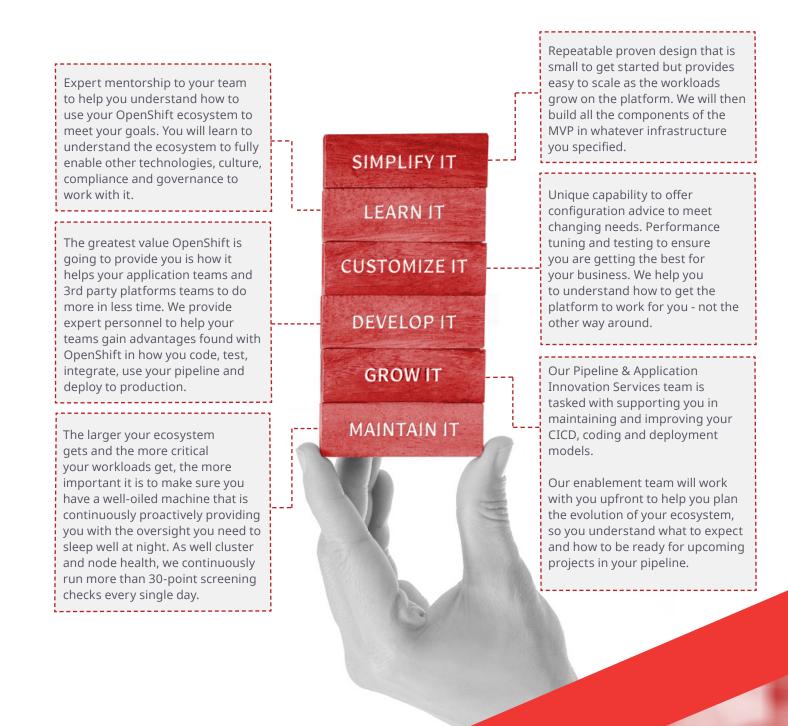
#### 7. BUDGET

Fixed annual costs ensures you can deliver on quality and price. Consumption based pricing means you pay for what you use!

#### **CROSSVALE BRINGS FULL STACK VALUE**

Crossvale is much more than just a Managed Service team for OpenShift. Our approach to how we make our customers successful is to bring value to you and your team regardless of where you are in this process. Our solutions team's approach to your success is built on providing you what you need when you need it, we call it OpenShift Minimum Viable Platform (MVP).

#### Fundamental Principles of Crossvale's Minimum Viable Platform Approach (MVP)



#### WHY YOU NEED A COMPLETE SOLUTION PROVIDER

When implementing and growing your OpenShift container platform, you will need to address what is required across all parts of your organization. To gain the skill proficiency of enterprise grade container orchestration for your organization you will need to master three areas:





#### 1. Platform Knowledge

Don't get caught up in analysis paralysis Wasting time/money/effort/people Prescriptive approach

#### 2. Containerization Expertise

It's more than just Lift 'n' Shift Application modernization Deployment methodology

#### 3. Operational Excellence

Operational excellence is everything Be world class on day 1 Maintenance is more than patching

Crossvale's Teams of highly skilled OpenShift practitioner's deliver these 3 pillars to business across the globe. We are your complete solution to keeping your ecosystem performing the way you expect and helping you understand what you will need to meet your goals as your organization grows.

#### TANGIBLE BENEFITS



**Reduction in NTTR** (net time to resolution)



#### **Reduction in Overtime**

Taken from live customer data

### **ABOUT CROSSVALE**

Our mission is to deliver business value, professional services and technical excellence in a world where technology is essential but intimidatingly misunderstood and complex. We do this as an ethically driven, honorable partner to both our clients and our employees. At Crossvale, our focus is on one result — our customers' successes.

Our initial beginnings in the area of enterprise process management and integration grew into a business where we help our customers modernize using cutting-edge platforms and easily helping them maintain what they build. Our background experience in the monolithic architecture proved to be necessary for understanding the needs of our customers. We know and understand the benefits of modernization, but we also respect the challenges involved in the move, including the cultural shift that is required within the organization. To this end, we mentor companies on the journey to modernization.

#### **ABOUT RED HAT**



Red Hat is the world's leading provider of enterprise open source solutions, using a community-powered Red Hat approach to deliver high-performing Linux, cloud, container, and Kubernetes technologies. Red Hat can help you standardize across environments, develop cloud-native applications, and integrate, automate, secure, and manage complex environments.

As a trusted Advisor to Fortune 500, Red Hat provides Award winning support, training and consulting services that bring the benefits of open innovation to any industry. Red Hat is a connective hub in a global network of enterprises, partners and the community to help businesses and organizations, transform, grow and prepare for a digital future.

#### **CONTACT US**

Let us help you increase operational efficiencies and make your busy life easier.

#### http://crossvale.com/managed-services-lp

4201 Spring Valley Rd. #306, Dallas TX 75244,



+ (866) 472-7945

sales@crossvale.com

# CROSSVALE