SMART MANAGEMENT
LAUNCHPAD

Our prescriptive approach to delivering solutions ensures that we can promise to accelerate time to value. From patching, provisioning and subscription management through to compliancy and vulnerability exposure we will develop a culture of lifecycle management in a single streamlined process.

RETHINK MANAGEMENT

ACCELERATING DAY ZERO

As enterprises move to hybrid and multi-cloud environment, the complexity of managing these environments has increased significantly. The demands for lifecycle management as well as compliance and vulnerability exposure are higher than ever as the core of modern business is effective IT.

When it comes to Infrastructure management do you ask yourself these questions?

▶ **How will I manage as we scale-out the business?**

▶ **How do I remediate any security vulnerabilities?**

▶ **Am I compliant?**

BUILD IT   **MANAGE IT**   **GROW IT**

Red Hat
Smart Management

Built to Solve Problems

Red Hat Smart Management helps you more securely manage any environment supported by Red Hat Enterprise Linux—from physical machines to hybrid multiclouds.

▶ Packages to fit where you are on your automation journey

▶ Prescriptive solutions

▶ Full configured for onsite or remote delivery

▶ Rapid acceleration to day 1

▶ Mentoring and coaching included

▶ Best practices in governance employed

▶ Results focussed

▶ Ability to customize

Streamlining Across Business
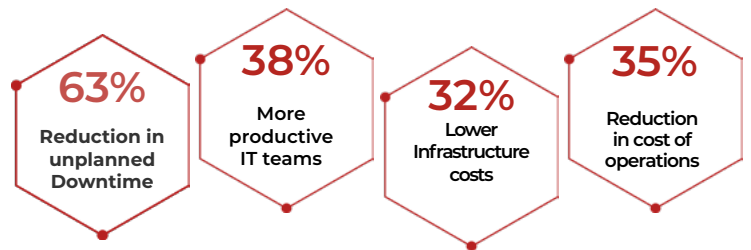
ITSM   **Security**   **Networking**

HR   **Cloud**   **DevOps**

Simple, Clear Journey to Management

	STANDARD	ADVANCED	ENTERPRISE
OVERVIEW	Ideal, low-cost starting point to build a long-term strategy around: ▸ Subscription management ▸ Lifecycle management ▸ Content management	Built for additional networks and locations. Expansion in capsule servers Team fully trained to harness the platform	Create a centre of excellence Drive leadership and direction for your entire business operations Develop a business culture around life cycle
DELIVERABLES	▸ Satellite single installation ▸ Satellite proxy install ▸ Cloud management features ▸ Organization and Content View configuration	**All STANDARD plus..** ▸ Satellite multiple installation ▸ Satellite with multiple capsule installation ▸ Satellite disconnected install	**All ADVANCED plus..** ▸ Advanced Anisble Automation Implementation ▸ Mentoring Operations Staff to understand Smart Management, Insights and Ansible
DURATION	2 weeks	6 weeks	13 weeks

Quantifiable Results

63%
Reduction in unplanned Downtime

38%
More productive IT teams

32%
Lower Infrastructure costs

35%
Reduction in cost of operations

SOURCE: IDC report 2019. Improved IT agility and Time to Market

About Crossvale

For 20 years we have been helping our clients get more out of their enterprise applications and platforms. We focus on everything from day zero, build and enablement of Red Hat platforms, to Day one development of solutions and finally Day two operations and maintenance.

Crossvale's LaunchPad Solutions

Red Hat Ansible Automation Platform

Red Hat OpenShift

Red Hat Smart Management

Red Hat OpenStack Platform